

Recent Transactions

Property	Transaction Summary
Two Hotels (WI & OH)	<ul style="list-style-type: none"> Cancelled debt and bifurcated remaining loans into an A-Note and B-Note
Retail (WI)	<ul style="list-style-type: none"> Negotiated forbearance agreement prior to property sale Obtained a discounted payoff and guarantee relief
18-Building Office Portfolio (TX)	<ul style="list-style-type: none"> Negotiated a consensual foreclosure reserving the right to repurchase portfolio
Shopping Center (IN)	<ul style="list-style-type: none"> Secured a discounted payoff and guarantee relief
Office Building (AZ)	<ul style="list-style-type: none"> Bifurcated debt into an A-Note and B-Note with new equity in a priority position over the B-Note
Office (MO)	<ul style="list-style-type: none"> Negotiated a debt bifurcation with new equity prioritized over B-Note
Self Storage (PA)	<ul style="list-style-type: none"> Restructured a bank loan on two self-storage facilities
Mixed-Use Development (VA)	<ul style="list-style-type: none"> Negotiated a deed –in-lieu of a construction loan on a mixed-use development
Industrial (MD)	<ul style="list-style-type: none"> Restructured a full recourse construction loan
Multifamily Portfolio (West Coast)	<ul style="list-style-type: none"> Led workout strategy of 2,500 unit multifamily portfolio and supervised turnaround asset management
Office (GA)	<ul style="list-style-type: none"> Restructured a CMBS loan Negotiated a discounted payoff
Office (TX)	<ul style="list-style-type: none"> Bifurcated CMBS debt allowing new equity injection at market rates of return
Condo, Retail, Land, etc (US)	<ul style="list-style-type: none"> Represented an international lender in restructuring a \$262 million domestic construction loan portfolio

Mixed Use (DC)	<ul style="list-style-type: none"> • Advised an estate with respect to a real estate portfolio and the development of a large mixed-use project
Office (VA)	<ul style="list-style-type: none"> • Restructured a maturing CMBS loan • Negotiated a discounted payoff funded with new loan proceeds
Office (FL)	<ul style="list-style-type: none"> • Restructured a CMBS loan secured by a four building office park
Mixed Use (Suburban Washington, DC)	<ul style="list-style-type: none"> • Extended and restructured a full recourse construction loan secured by townhouses and a retail center
Retail (CA)	<ul style="list-style-type: none"> • Determined the discounted payoff bid • Negotiated a no environmental liability transfer to note purchaser • Negotiated a deed-in-lieu that minimized the tax impact of the debt cancellation
Regional Mall (TN)	<ul style="list-style-type: none"> • Gained a special servicer's approval for an anchor tenant lease renewal • Facilitated approval of a complicated PILOT program
Retail/Office (FL)	<ul style="list-style-type: none"> • Developed loan restructuring and recapitalization alternatives to thwart the pending foreclosure by a special servicer
Hotel (FL)	<ul style="list-style-type: none"> • Obtained a discounted payoff of the first deed of trust and mezzanine loan • Negotiated recapitalization of the borrower with new mezzanine debt and equity
Multifamily/retail (MD)	<ul style="list-style-type: none"> • Negotiated a discounted payoff with the first deed of trust and mezzanine lenders • Resolved defeasance of a SWAP agreement